



The College Of
WILLIAM & MARY

Information Technology
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To: Whom It May Concern:

The College of William and Mary has over the past several years used CDIS Incorporated on various telecommunication projects through the VA state contract as well as outright project bids.

They have been instrumental in quite a few of our large renovation projects for upgrading IT infrastructure wiring and outside plant projects.

The staff has always been courteous and professional on our campus.

Since this is a college community with many students and staff and basically a 24/7 365 days a year operation, it has always been a top priority to get work completed in a timely fashion but with the least amount of disruption and within our safety standards which are very stringent.

CDIS has been able to perform their work well within all the college's requirements and have always provided a very professional, neat, functional and total product.

They have always met their deadlines and have always gone the extra mile when required and provided additional assistance or support when needed.

I have and will continue to work with them on new projects as their quality, costs, knowledge base and willingness to make the customer happy is exemplary.

If you would like more information, please feel free to contact me at:

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dghens@wm.edu

Sincerely,

Don Hensley, IT Project Manager